

Dear Valued Customer

This letter confirms that Autotronix is a Registered System Integrator of Schneider Electric.

The System Integrator Alliance program

The need for sustainable profitability in a changing global market is driving our customers to enhance their automation systems, improve efficiencies and their competitiveness. To meet these evolving needs we partner with companies and individuals who reflect our passion for innovation, customer satisfaction and exemplary project execution. These partners are a part of our System Integrator Alliance program.

Dedicated to developing partnerships with the most experienced system integrators around the world, the SI Alliance program supports system integrators who demonstrate extensive application experience, professional project execution and a commitment to delivering low risk solutions to meet customers' business demands.

Our partners specialize

The SI Alliance partner program has designed scopes to highlight each partner's area of specialty and skills with Schneider Electric offers ensuring our partners have the knowledge and experience to meet your specific project needs:

PlantStruxure ; SCADA; Telemetry; PES

A versatile program

We develop strong relationships with our system integrators and have designed three partnership levels to address your business requirements:

Standard – System Integrators

This partner category is offered to system integrators who use Schneider Electric offers and technologies but are not yet an SI Alliance Partner.

SI Registered Alliance Partner

Our SI Alliance partners are a part of the dedicated program, demonstrate integration competence, expertise and have a strong relationship with Schneider Electric. They display loyalty and extensive knowledge of our products and solutions. In return they enjoy the many program benefits.

Certified Alliance Partner

Certified Alliance Partners have demonstrated their expertise in Schneider Electric system technology and solution offers, enabling them to bring more value to their end users. They have demonstrated their expertise, experience, relationship with Schneider Electric and business success and will realize the extended benefits advantages of being a PlantStruxure Certified Alliance Integration Partner with Schneider Electric.

To learn more about how our SI Alliance partners can assist with your next project or to find an SI Alliance partner near you, scan the QR code or visit our website:

<http://www2.schneider-electric.com/sites/corporate/en/customers/alliance/system-integrators.page>



Kind regards

Joe von Aulock
Industry Sales Manger